

# ATLANTA



## Shaklee Global Conference 2017 August 9 -13, 2017 | Atlanta, GA

Register and pay in monthly installments

becky

# March Promotion – Increase YOUR PGM Plus First Level PGM over Base ... Receive FREE VIVIX CAPS

To check your PGM+ base for your March "20-points-for-200+ Goal", go to [bit.ly/2mgFUoj](https://bit.ly/2mgFUoj), and under PGM+ Growth, click "View Full Tracker"

MY SUMMARY of PGM+, QOV, and OV PERKS:

- ✅ In addition to the 20 points for 200 over the monthly base in March... PGM+ earns a series of Cabo points at the conclusion of cumulative volume markers for the YEAR...
- ✅ QOV earns Monthly Cabo points, 5, 15, 25 FOR 3K, 5K, 7K over a static base MONTH...
- ✅ With 75K+/Keys and 90K+/Masters over the base YEAR for ????
- ✅ OV (at 25K+ total over the base YEAR) for Shaklee ★ in Atlanta!      angie

# Shaklee Health Chats

<u>Month</u>	<u>Theme</u>	<u>Product Spotlight</u>
<b>April</b>	<i>Earth Month/ Grow Green</i>	<i>Healthy Home Shaklee Get Clean</i>
<b>May</b>	<i>Women's Health</i>	<i>Vitalizer, Life Shake Osteomatrix, Stress Relief Comp., GLA</i>
<b>June</b>	<i>Healthy Weight (Part 2)</i>	<i>Shaklee 180</i>
<b>July</b>	<i>Joint Health</i>	<i>Joint Health Complex</i>



becky



Celebrate Earth Day with Shaklee

### Suggestions:

- Schedule a tree planting event
- Clean up trash in your community with friends
- Set up events to present the Shaklee Health Chat for April – Healthy Home
- Google Earth Day activities for Kids and Adults – lots of ideas

The date has passed to register your Earth day event with Shaklee, BUT that doesn't mean that you can't have an event (or several events) to promote Shaklee's commitment to the environment!

becky

An advertisement for Shaklee's 'Get Clean' line. It features a large, towering pile of various brand-name cleaning products (like Pledge, Windex, and Mr. Clean) in the background. In the foreground, a single box of 'GET CLEAN' spray stands next to a row of smaller, eco-friendly Shaklee products. Text on the left reads: 'We believe home should be the safest place in the whole world. Get Clean.™ Safe for you, your home, and your planet.™' followed by a list: '• Nontoxic • Natural • Biodegradable'. At the bottom, it states: 'You'd have to spend more than \$3,400 to get the same amount of clean.\*' and 'Keep 108 pounds of packaging waste from landfills. Eliminate 248 pounds of greenhouse gas.'

We believe home should be the safest place in the whole world.

Get Clean.™ Safe for you, your home, and your planet.™

- Nontoxic
- Natural
- Biodegradable

You'd have to spend more than \$3,400 to get the same amount of clean.\*

Keep 108 pounds of packaging waste from landfills.  
Eliminate 248 pounds of greenhouse gas



Last few days for this special offer!!  
Check website for details.

**10% off Shaklee Life Energizing Shake®**

Now through March 31st.

- 24 GRAMS OF NON-GMO PROTEIN\*
- AVAILABLE IN SOY, NON-SOY AND UNFLAVORED VEGAN VARIETIES

\*WHEN PREPARED AS DIRECTED WITH ONE CUP OF NONFAT MILK



The image shows a white tub of Shaklee Life Energizing Shake, Strawberry flavor. The tub has a white lid and a label with a pink and white design. The label features the text 'Shaklee Life', 'Clinically proven nutrients designed to help create the foundation for a longer, healthier life.', 'Strawberry Energizing Shake Mix', 'Part of the Shaklee 180 Program', and '15 Servings NET WT. 23 OZ 1 LB. 7 OZ. 645 g'. To the right of the tub is a glass bowl filled with oatmeal and strawberries, sitting on a red and white checkered cloth. A single strawberry is on the surface in front of the tub.

**Shaklee**

francine

# Compensation Plans Reflect a Company's Culture and Philosophy

- Shaklee unique – designed to compensate business owners for the level of leadership they achieve
  - to advance in leadership positions requires investing in oneself
  - learning people skills
  - identifying our strengths and challenges and working on self-improvement
- Performance-based compensation

Charlene

# Deceptive Recruiting Practices

- In some other companies, compensation is not based on performance in sales ...
- Compensation is based primarily on recruiting new distributors.
- The result is --- aggressive recruiting flashing large checks without clear explanation of how that income was generated.
- Often times, the checks are “artificially inflated” from short-term promotion and do not indicate any sustained consistent income.

Charlene

# Shaklee Strategies Forum 2017

Ideas to help us grow our businesses and ourselves in 2017

Session 1 March 28, 2017

Personal Development – Key to Exponential Growth  
With Presidential Master Coordinator Charlene Fike



lisa



Master Coordinator  
Barb Lagoni



Senior Coordinator  
Becky Choate



Key Coordinator  
Margaret Trost



Key Coordinator  
Lisa Anderson



Senior Director  
Angie Thomas



Director  
Francine Roling

# Our Strategy Forum Team Winter 2017



## Objectives Spring 2017 –Keys to Coaching

As we challenge ourselves this year to reach higher and think bigger, we want to learn the skills essential for developing a strong dynamic organization of leaders .

The 2 most critical skills are:

1. Identifying and ATTRACTING business partners --- Understanding the leaders we will want to become in order to attract well-qualified leaders.
2. To learn how to coach, guide, and mentor our teams to help them grow as people even as they grow their businesses.

So for the next 8 weeks, we will make a study of people .. Starting with ourselves .. And Leadership .. And the art of Coaching.

lisa

20  
17

INTENTION

We choose to  
live lives  
that don't make  
sense  
apart from  
GOD.

**Charlene Fike**  
**Presidential**  
**Master**  
**Coordinator**

A close-up photograph of a hand holding a folded paper map. The map shows various streets and landmarks, with some text like 'Parkinson' and 'Złotowska' visible. The background is blurred, focusing attention on the map and the hand. Overlaid on the map is a large, bold, black title.

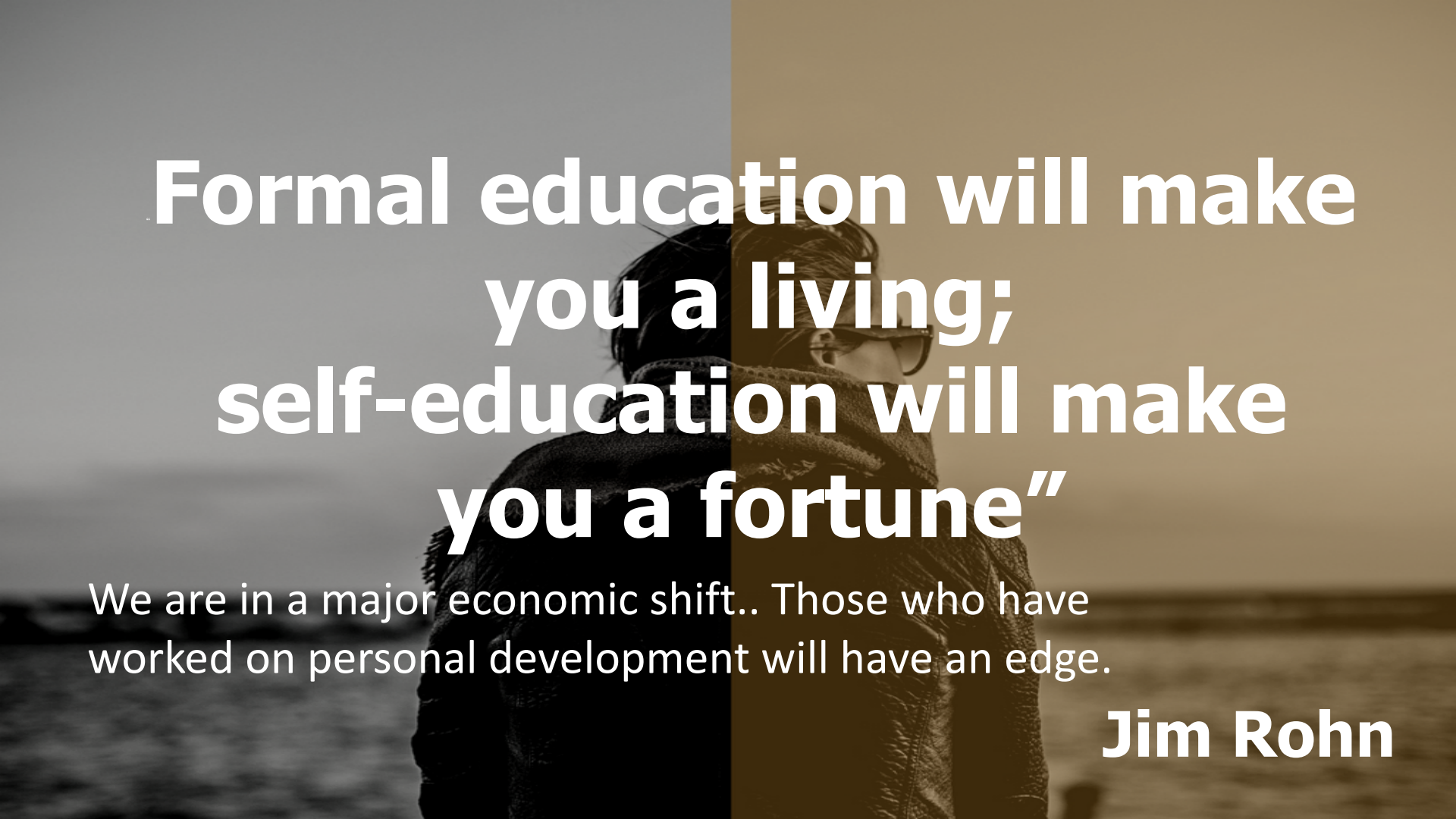
# Personal Development

## Charting your Course

Personal development – helps us learn how to manage ourselves .. **No matter what life brings.**

If you change the way you look at things,  
the things you look at change. –

Wayne Dyer



**Formal education will make  
you a living;  
self-education will make  
you a fortune"**

We are in a major economic shift.. Those who have worked on personal development will have an edge.

**Jim Rohn**



An aerial photograph of a complex highway interchange with multiple overpasses and ramps. In the background, a large body of water, possibly a lake or reservoir, is visible under a clear sky. The foreground shows some greenery and a parking lot with a few vehicles.

# 01

# The best leaders understand the value of always growing & learning.

---

- They make a commitment to be the best version of themselves
- They realize without “ upgrading their software..just like a computer “ , they risk becoming obsolete.
- We each have unlimited potential .. Which means we can always get better
- Ask ourselves ... “ How can I get better .. How can I stretch to reach my untapped potential?”



# 02 The best leaders seek to

---

**Develop themselves into someone others want to be in business with.**

Leadership skills can be learned.

Become a leader others will want to follow in order to build an organization.

An organization allows you to create significant residual income



# 03 The best leaders understand

---

**They have to take the initiative to grow personally.**

- Beware people who BLAME others
- Accept 100% responsibility for our choices.
- Even when we make mistakes, just apologize and learn from them.



An aerial photograph of a multi-lane highway interchange with a large lake in the background. The text is overlaid on a dark semi-transparent rectangle.

# 04 The best leaders determine

---

## to invest time in their schedule for personal development.

- She learned from Tony Robins, Jim Rohn, Lou Tice .. Listened to their tapes and CD's daily.
- She was raised in an environment that did not allow her to dream
- She had to learn that
- For book list, [www. CharleneFike.com](http://www.CharleneFike.com)



# 05 The best leaders believe

---

**They must invest in life-long learning.**

- Read – at least 15 minutes a day – [audible.com](https://www.audible.com)
- Reading helps us be more articulate
- Make investing in personal development a priority. ..  
Courses, seminars, podcasts,



An aerial photograph of a complex highway interchange with multiple overpasses and ramps. In the background, a large body of water, possibly a lake or reservoir, is visible under a clear sky. The foreground shows some dry, brownish vegetation and a small building complex with a parking lot.

# 06

## The best leaders realize

---

### They must continually reinvent themselves.

- We live in a rapidly changing world ...
- We just stay current with technology and methodology to adapt to the changing world.
- Your vision of whom you want to be ... is your greatest asset.
- So ask .. How can I adopt a better mind set ... to tap into my passion... hoow can I make it bigger?
- Then take action on creating it.
- We can choose to --- stay still, stagnate or move forward.



# 07 The best leaders build trust

---

**By understanding people and giving them what they need.**

- A leader guides by understanding what they want ... not what we want
- We guide by understanding the best path for them.. Even if different from ours.
- Learn what motivates the people we coach.
- Learn 4 core needs – security, freedom, significance, connection

[www.iamworkingsmart.com](http://www.iamworkingsmart.com)

# Clearing Your Path: a course to unravel your inner obstacles

- \$59
- Self-directed online
- Teaches 4 core needs and how to coach them
- Take free assessment at [www. Positiveintelligence .com](http://www.Positiveintelligence.com) ... and have your team also take the assessment and identify the top 2 ways each of us sabotages our success. ( People pleaser, avoider, etc )

# Action Steps Session 1 – Personal Development

- Begin the process of identifying our strengths and weaknesses by completing the personal assessment form Charlene discussed.
- Select a book on leadership or personal development .. To read .. Or to listen to on Audible.com.
- WRITE OUT your goals for the next quarter . The next 90 days ... Where would you like your business to be by the end of June?
- What Star Achiever category would you like to achieve to be recognized at Atlanta Global Conference ?
- What new Rank would you like to aim for .. ?
- And what would you like to learn .. Get better at ... to achieve it?     angie

# April Strategy Forum Schedule

## Keys to Coaching



©2004 abcteach.com

Session #1 March 28 – Presidential Master Charlene Fike --  
Personal Development – Key to Exponential Growth

Session #2 April 4 – It Takes a Leader to Build an Organization

Session #3 April 11 – Charlene and Doug Fike –  
The Mind Set That Unlocks the Door to Organizational Growth

Session #4 April 18 – 4 Personality Styles Requires Different Coaching



A black and white profile photograph of an older man with glasses, looking towards the right. The image is partially cut off on the left side.

**"Your future life will be exactly  
what you decide to make it."**

**— Dr. Forrest C. Shaklee**



“Our deepest fear is not that we are inadequate.

Our deepest fear is that we are powerful beyond measure. It is our light, not our darkness that most frightens us.

We ask ourselves, Who am I to be brilliant, gorgeous, talented, fabulous? Actually, who are you *not* to be?

You are a child of God. Your playing small does not serve the world. There is nothing enlightened about shrinking so that other people won't feel insecure around you.

We are all meant to shine, as children do.

We were born to make manifest the glory of God that is within us. It's not just in some of us; it's in everyone.

And as we let our own light shine, we unconsciously give other people permission to do the same. As we are liberated from our own fear, our presence automatically liberates others.”

Marianne Williamson ( Nelson Mandela Inauguration Speech)

# We are all Green .. And Growing

“To help others develop, start with yourself.”

Marshal Goldsmith

Leaders are perpetual learners  
They recognize we can always get better

***Be around the light bringers,  
The magic makers  
The world shifters  
The game shakers***

***They challenge you.  
Break you open.  
Uplift and expand you.***

***They don't let you play small with your life.  
The heartbeats are your people.  
These people are your tribe.***

# Shaklee Video & Audio Archives

This webinar is archived on [BetterFutureStartsToday.net](http://BetterFutureStartsToday.net)



## 5 Personalized Websites Included

[www.BetterHealthIn31Days.com](http://www.BetterHealthIn31Days.com)  
[www.BetterFutureStartsToday.com](http://www.BetterFutureStartsToday.com)  
[www.BetterFutureStartsToday.net](http://www.BetterFutureStartsToday.net)  
[www.FeelBetterIn30Days.com](http://www.FeelBetterIn30Days.com)  
[www.OurQuestForHealth.com](http://www.OurQuestForHealth.com)

- **Your subscription directly supports maintaining this webinar Room**
- Best Shaklee Field Training Archive Available Anywhere
- **Largest online Shaklee Media Library**
- Over 500 Shaklee audio/video recordings and growing weekly
- Automated Learn & Earn Program (included but optional)
- Dedicated Shaklee Business Resource Website
- Dedicated Shaklee Business Presentation Website
- **Four Podcasts included**
- Video archive of Training webinars
- And much, much more for only \$16.99/month



**Limited Time Special - Subscribe Today here:** <http://bit.ly/bhwebinarspecial>